



### Skal Toronto New Membership Fees & Program for 2015

Many Skal Toronto Club members have suggested that the current membership fee structure and program should be revised to provide increased membership value and a more affordable opportunity to attract new members and assure a high attendance of members to our meetings. The executive has approved changes to the membership fees and inclusions which we believe will allow us to plan more exciting events and engage more member attendance. Here is an overview of the changes for 2015.

#### Skal Toronto Goals:

- Provide effective, quality & enjoyable networking events for our members
- Attract new qualified members to our club & retain existing members
- Develop effective membership benefits & affordable fees

#### What's New for 2015?

- Three (3) less meetings per year
- Christmas Gala included in meeting fees \*
- MasterCard now accepted (as well as VISA and cheque)
- Flexible payment options

	<b>CURRENT 2014</b>	<b>NEW 2015</b>	<b>COMMENTS</b>
Annual Skal Toronto Membership Fee	\$ 300	\$ 300	No change
Minimum # of meetings/year required	9	6	3 less meetings resulting in a reduction in fees
December Gala Event	Not included. Extra cost.	Now included in meeting fees.	*small surcharge "MAY" apply
Regrets credit	3 credits per year	0 regrets	
Payment options	Cheque or VISA	Cheque, VISA, <b>MasterCard</b>	More options
Payment schedule	Full payment January (membership & meals)	Full payment meals/membership in January OR Membership payment in January and meals billed to credit card month of event	New options effective for members expensing monthly meetings.
Optional Events	Golf Tournament & Gala Event	Golf Tournament, Joint Meeting April, Joint Meeting September	Gala Event now included as meeting.
Member Meeting Fees	\$65	\$70	
Guest Meeting Fees	\$ 70	\$ 75	Golf Tournament & Gala will be higher cost.

## **WHAT ARE THE CURRENT SKAL TORONTO MEMBERSHIP FEES & PAYMENT OPTIONS?**

Currently we have 9 scheduled meetings per year, plus the optional Golf Tournament and the GALA Event. Members are expected to attend 9 of the scheduled meetings per year however members are allowed three (3) "regrets" during the year for missed meetings. The credits are redeemed against the following years' membership fees. Invoicing for membership dues and meal plan is in December and due January 1<sup>st</sup>. Payments accepted VISA or cheque.

**Current 2014 Skal Toronto Membership Fee (\$300) + meeting costs (\$585) = \$ 885 (less any "regrets" credits) and does not include GALA and Golf tournament.**

## **WHAT ARE THE NEW 2015 MEMBERSHIP FEES, MEETING SCHEDULE AND PAYMENT OPTIONS?**

*No excuse anymore to miss a Skal Toronto meeting! Le\$\$ is More!* In 2015 we will hold **6 official meetings**, which are included in the fees:

- January - AGM
- March 24<sup>TH</sup> dinner meeting
- May 26<sup>TH</sup> - luncheon
- October 27<sup>TH</sup> - dinner meeting
- November 24<sup>TH</sup> – Skal International Month – "Skalvember" Membership Drive Event
- December TBA \*- Christmas Gala (**NOW INCLUDED IN MEAL FEES**). A surcharge of \$ 25 - \$ 35 may be charged to attend this event depending on event costs and results of sponsorships.

**Optional Skal Toronto Events:** (members CHOOSING to attend pay applicable costs)

- February 6<sup>th</sup> - Skal Supported Networking event (WinterBoob Charity Event at Hockley Valley)
- April - Joint meeting with Skal Hamilton - West location
- June - Social event (boat cruise, baseball game, etc)
- September – Joint meeting with Skal Toronto North Club hosted by Eaton Chelsea Hotel
- Golf Tournament – August TBA

**Skal Toronto MEMBERSHIP FEES & PAYMENT OPTIONS 2015** (includes Skal Toronto, SICAN & Skal International fees):

- Regular membership unchanged at \$ 300. *New 2015 Meal Plan Fees \$ 70 x 6 meetings = \$ 420*  
**Total \$ 720 per year. (You may also be eligible for a reduction of up to \$ 195 for regrets you filed in 2014. That means your TOTAL RENEWAL for 2015 would ONLY be \$525!!**
- **Student Young Skal Fees:** \$ 15 annual fee. Minimum 3 meetings @ \$65. Total \$ 210 per year.
- **Working Young Skal Fees:** \$150 annual fee. Minimum 3 meetings @ \$65. Total \$345 per year.
- **Life/Retired Member Fees:** \$ 160/year. No minimum number of meetings. Meal Cost \$70/dinner attended.

Membership Fees & Meal Plan Payment Options:

**OPTION #1** - The membership fees \$ 300 will be invoiced December for payment due January 1<sup>st</sup>, 2015. Payment of the 6 MANDATORY meeting fees of \$ 70 each charged month of event. All members will be required to have a VISA or MASTERCARD on file or provide post dated cheques for the meeting costs.

**OPTION # 2** - Members may opt to pay meeting costs and members fees due January 2015. . Payment by cheque, VISA or MasterCard is accepted.